

# Joan J. Martínez

UNIVERSITY OF CALIFORNIA, BERKELEY  
Postdoctoral Scholar, Haas School of Business

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ACADEMIC APPOINTMENTS	BERKELEY HAAS BUSINESS SCHOOL Postdoctoral Scholar UNIVERSITY OF MICHIGAN Visiting Postdoctoral Scholar HARVARD KENNEDY SCHOOL Research Fellow, Women and Public Policy Program	Berkeley, CA 2023 – Ann Arbor, MI 2023 Cambridge, MA 2022–2024
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY Ph.D., Economics UNIVERSITY COLLEGE LONDON M.Sc., Economics, with merit PONTIFICIA UNIVERSIDAD CATÓLICA DEL PERÚ Diploma (1st year M.Sc.), Applied Mathematics, with distinction UNIVERSIDAD DEL PACÍFICO B.S., Economics, with first-class honors	Berkeley, CA 2017–2023 London, UK 2017 Lima, PE 2016 Lima, PE 2017
PUBLICATIONS & WORKING PAPERS	<ol style="list-style-type: none"><li>1. The Long-Term Effects of Teachers' Gender Stereotypes on Labor Market Outcomes (<i>Submitted</i>)</li><li>2. Central Bank Independence: Views from History and Machine Learning (with Barry Eichengreen and Nergiz Dincer) <b>Annual Review of Economics, 2024</b></li><li>3. Does Education Increase Risk Aversion in Households? Some Evidence Using Artefactual Experiments in Peru (with Alberto Chong) <b>Latin American Economic Review, 2021</b></li></ol>	
WORK IN PROGRESS	<ol style="list-style-type: none"><li>1. Market Forces and Employer Racial Preferences: Evidence from Wartime Shortages (with Ellora Derenoncourt)</li><li>2. The Employment Effects of Central Bank Mandates: A Text Analysis Using Large Language Models (with Nergiz Dincer and Barry Eichengreen)</li><li>3. The Labor Market Inequality Consequences of Credit Market Disruptions (with Bryan Gutierrez)</li><li>4. Building Negotiation Power: Experimental Evidence from Business Skills Training (with Paul Gertler, Laura Chioda, and Dana Carney)</li></ol>	
BOOK CHAPTERS AND POLICY PUBLICATIONS	<p>Persistent Effects of Professional Underemployment, 2004–2014: Evolution of Underemployment among University and Technical Institutes Graduates (with P. Lavado and G. Yamada), in G. Yamada and P. Lavado (eds.), <i>Higher Education and Employment in Peru: A Persistent Gap</i>, 157–95. Universidad del Pacífico Press (2017)</p> <p>Higher Education Quality and Unequal Returns in Peru (with P. Lavado and G. Yamada), in N. Céspedes, P. Lavado, and N. Roldán (eds.), <i>Productivity in Peru:</i></p>	

*Measurement, Determinants and Implications*, 221–49. Universidad del Pacífico Press (2016)

The Transition from School to Work: Analysis of the Supply and Demand for Employment of Young Workers in Urban Areas (with P. Lavado and G. Yamada), in *Economía*, 37 (74): 41–94 (2014)

## PROFESSIONAL EXPERIENCE

### Research

Research Fellow, UC Labor Center (April 2023–July 2023)

Research Fellow, California Policy Lab (June 2020–August 2021)

Professor Christopher Walters

Professor Jesse Rothstein

Research Assistant, Department of Economics, UC Berkeley

Professor Christopher Walters, 2018–21

Professor Barry Eichengreen, 2019–20

Professor Bryan Graham, 2018

Research Associate, Department of Economics, Universidad del Pacífico (2013–15)

Research Assistant, Group of Analysis for Development (2010–2013)

### Teaching

Teaching Assistant, Department of Economics, UC Berkeley

Introduction to Economics (undergraduate economics), Spring 2018

Topics in Economic Research (undergraduate economics; undergraduate thesis), Fall 2020

The World Economy in the Twentieth Century (undergraduate economic history), Spring 2019, Spring 2022

Teaching Assistant, Department of Economics, Universidad del Pacífico

Econometrics (undergraduate economics), Spring 2018

Advanced Econometrics (graduate econometrics), Fall 2020

### Policy

Program Evaluation Specialist, National Public Budget Office, Ministry of Economics of Peru, 2015–16

Coordinator of National Labor Market Information System, Labor Research Directorate, Ministry of Labor of Peru, 2021

Economic Analyst, Antitrust and Consumer Protection Division, National Institute for the Defense of Competition and Protection of Intellectual Property, 2014

## PRESENTATIONS

2025 University of Michigan, University of California Berkeley, NBER Race and Stratification Working Group, NBER Summer Institute, European Economic Association (*scheduled*)

2024 Brookings Institution, Stanford PacDev

2023 Bocconi University, London School of Economics, Boston University, CESIFO, Chicago Harris School of Public Policy, Ohio State University, Nova School of Business and Economics, MIT Bread Summer Conference, LSE Public Policy Workshop on Gender Stereotypes, Harvard Kennedy School

2022 UC Berkeley, Princeton Program for Research on Inequality, Harvard Kennedy School

2021 UC Berkeley Labor Lunch Seminar, UC Berkeley Development Lunch Seminar, UC Berkeley Macroeconomics Lunch Seminar

2015 LACEA-LAMES, Annual Economist Meeting of the Central Bank of Peru, Education and Development Forum UKFIET

FELLOWSHIPS, GRANTS, AND AWARDS	2025	Institute for Research on Labor and Employment Dissertation Fellowship (IRLE) – \$4,000
	2024	The Agency Fund – \$119,000
	2023	REStat Fellowship for NBER Summer Institute 2023
		Berkeley Haas Center for Equity, Gender and Leadership (EGAL) – \$5,000.
		Center for Equitable Growth—Stone Center Fellowship – \$5,000.
	2022	Harvard Kennedy School Women and Public Policy Program Doctoral Fellowship
		Institute for Research on Labor and Employment Dissertation Fellowship (IRLE) – \$15,000.
		Institute for Humane Studies Grant – \$1,000.
		UC Berkeley Economics Department Summer Grant – \$3,000
		Center for Effective Global Action Psychology and Economics of Poverty Funding Award – \$10,000.
		UC Berkeley Dissertation Completion Fellowship
		Weiss Fund Award for Research in Development Economics – \$22,000
	2021	Clausen Center for International Business and Policy Grant Award – \$10,000
		UC Berkeley Opportunity Lab—Program for Research on Inequality at Princeton Economics Research Award – \$8,000
		Center for Effective Global Action Gender Studies Grant – \$5,000
PROFESSIONAL ACTIVITIES	2020	Clausen Center for International Business and Policy Research Grant Award – \$5,000
	2019	UC Berkeley Opportunity Lab Labor Science Initiative Graduate Student Award
	2017	UC Research Group in Economic History Research Grant
	2017–18	UC Berkeley Economics Department Fellowship
	2015–16	Fulbright Scholarship Award
OTHER INFORMATION	2014-15	Chevening Scholarship Award (UK FCDO)
		Affiliations: IZA, American Economic Association Referee: Econometrica, American Economic Review, American Economic Journal: Applied Economics, Economic Modeling, Economia Politica, The Economic Journal, The Review of Economic Studies.
Languages: English (fluent), Spanish (native), Italian (basic)		